**DOSE OF REALITY**

According to the Profitable Dentist

\* While these are old statistics, I am betting that they are not too far off from today’s numbers. \*

* Only **4%** of all dentists are able to retire and maintain their current lifestyle.
* Only **44%** of all dentists ever sell their practices
	+ **50%** sell for less than **$25,000**
	+ **26%** sell for less than **$50,000**
	+ **10%** sell for less than **$75,000**
	+ **5%** sell for less than **$150,000**
	+ Only **2%** sell their practice for over **$150,000**
* **11%** of dentists retire with a net worth of less than **$50,000**
* **24%** of dentists retire with a net worth of less than **$150,000**
* **22%** of dentists retire with a net worth of less than **$250,000**
* **4%** retire with a net worth of **$1,000,000**
* Only **1%** retire with a net worth of **$3,000,000 or more**

Therefore…

* **75%** of all dentists retire with a net worth of **less** than $500,000

And…

* **1/3** of all dentists had a net worth of less than $200,000 at retirement

**IF YOU FAIL TO PLAN...PLAN TO FAIL!!**